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How to Analyze People on Sight By Elsie Lincoln Benedict and Ralph Paine Benedict

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It has contradictions. First they say not to jump to conclusions, then they say that these different types of people will always be this way with no variation. This book is awash with stereotypes and veiled as being scientific. Supposedly you can analyze people by their body types. All fat people are jolly. Most Jews are fat. Most millionaires are fat.

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The model of human behavior is based on 2 foundational observations about how people normally behave: Observation #1: Some people are more OUTGOING, while others are more RESERVED. You can think of this trait as each person's "internal motor" or "pace." Some people always seem ready to "go" and "dive in" quickly. They engage their motor quickly.

A Powerful Way to Understand People - discoveryreport.com

This description of human analysis focuses on the idea that every individual fits a certain mold. The elemental traits of each person can be recognized by his or her body shape and physical attributes. This publication details the importance of understanding oneself as well as the necessity of relating to others.

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